



Roma Integration 2020  
is co-funded by the  
European Union



## **Roma Integration**

### **Open call for consulting services**

Reference number: 061-020

- Terms of Reference:** Post-2020 National Roma Integration Strategies for Albania, Bosnia and Herzegovina, Kosovo\*, Montenegro, North Macedonia, Serbia and Turkey
- Contracting Authority:** Regional Cooperation Council Secretariat
- RCC Department:** Roma Integration Action Team
- Reporting to:** Roma Integration Action Team Leader
- Timeframe:** 24 August – 31 October 2020  
(15 consultancy days per economy)
- Reference Number:** 061-020
- Eligible:** Respective consulting companies and other legal entities /individual consultants or individual consultants within bidding consortia
- Number of consultants:** Total of 7 economy-specific consultancies
- Application Deadline:** 14 August 2020

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\* This designation is without prejudice to positions on status, and is in line with UNSCR 1244/1999 and the ICJ Opinion on the Kosovo declaration of independence.

## **I. BACKGROUND**

### **Purpose**

The purpose of the consultancy is to facilitate formulation of National Roma Integration Strategies (NRIS) for the period after 2020 for the governments in the Western Balkans and Turkey. The process and actual formulation of the NRISs should follow the regional standards on the National Roma Integration Strategies (NRIS) and be in line with the national legislative frameworks in the region and the relevant policies of the EU, particularly the policy that will follow the EU Framework for NRIS up to 2020 and be applicable for the period after 2020. The NRISs should particularly refer to the [Declaration of Western Balkans Partners on Roma Integration within the EU Enlargement Process](#) and the targets and principles set by this document. While following strictly the regional standards on the format and principles of the NRISs, the content of the strategies must be formulated in close cooperation with and based on the inputs provided by the relevant government officials and Roma representatives.

### **Background Information**

The Roma Integration 2020 action is implemented by the Regional Cooperation Council's (RCC) Roma Integration Action Team. It is funded by the European Union and the Open Society Foundations. The action is in line with the EU Framework for National Roma Integration Strategies and the EU enlargement process.

The overall objective of the Roma Integration action is to contribute to reducing the socio-economic gap between the Roma<sup>1</sup> and non-Roma population in the Western Balkans and Turkey in the areas of employment and housing, as well as education, health and civil registration. Specifically, the action supports the governments in the region to increase the implementation rate and budgetary allocations for Roma integration policies, through:

- direct support and technical assistance to the governments to advance existing institutional and policy framework and mechanisms for Roma integration, including promotion of proper budgeting, monitoring and reporting;
- annual assistance to reporting and review of reports in line with the EU reporting;
- direct support and technical assistance to the governments for mainstreaming Roma integration into relevant sectoral policies and reforms, and implementation of effective measures, particularly in employment and housing;
- National Platforms on Roma integration issues;
- regional fact-finding analyses and informed regional discussions through conferences for exchange of knowledge and regional standard setting;
- participation and input at EU level processes related to Roma issues;
- mainstreaming Roma issues within the core work of RCC;
- media dissemination activities challenging negative narratives on Roma integration, as well as action's visibility activities;
- regular high level/task force discussions on Roma issues at regional level.

The consultant's assignment fits in the overall Roma Integration 2020 action and shall be guided by the Roma Integration Action Team.

## **II. DESCRIPTION OF RESPONSIBILITIES**

### **Objectives and scope of the assignment**

The aim of the assignment is to facilitate formulation of National Roma Integration Strategies (NRIS) for the period after 2020 for the governments in the Western Balkans and Turkey.

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<sup>1</sup> The term "Roma" within the action is used in line with the EU terminology, as an umbrella term which includes groups of people who have more or less similar cultural characteristics, such as Roma, Ashkali, Egyptians, Dom, Lom, Sinti, Travellers, Kalé, Gens du voyage, etc., whether sedentary or not.

**The output of the consultant includes:**

- National Roma Integration Strategy for the economy of the assignment

**Tasks:**

- Closely study the regional standards for post-2020 National Roma Integration Strategies
- Review the relevant existing legislation of the economy of the assignment
- Facilitate meetings with the relevant stakeholders within the economy of the assignment to acquire inputs for the content of the strategy (the logistics of such meetings will be organised and covered by the Roma Integration 2020 and/or the government)
- Prepare a draft NRIS
- Facilitate the necessary consultations on the draft NRIS in cooperation with the National Roma Contact Point and the Roma Integration 2020
- Preparing the final NRIS
- Assignment report

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The consultant(s) is expected to complete the task by 31 October 2020.

**Lines of Communication and Reporting**

The consultant(s) will submit all reports and timesheets in English language to the Roma Integration Action Team for review and approval of deliverables. The consultant(s) will work closely with the Action Team, which shall provide guidance to efficiently conduct the work and approve deliverables. The Action Team shall also ensure the required communication of the consultant(s) with the relevant officials from the governments and other relevant stakeholders to the extent possible.

**Timeframe**

The Roma Integration 2020 Action Team will engage 1 consultant per each economy of the assignment in the period from 24 August to 31 October 2020.

**PROFILE AND COMPETENCIES****Qualifications**

Education:	A degree in a field of organisational development, strategic planning, public policy (or any other relevant field).
Experience:	Minimum of 7 years of relevant experience; Proven record of theoretical knowledge, practical experience and expertise in strategic planning, particularly of public policies, including excellent knowledge of setting objectives, indicators, targets, and other key strategy planning aspects;

	<p>Proven record of practical work in the field of strategic planning, particularly of public policies;</p> <p>Previous experience in working in the region, and in-depth knowledge of the topic of the consultancy is essential;</p> <p>Proven analytical, writing and planning skills;</p> <p>Proven ability to provide instructions during the work process and in the form of a manual;</p> <p>Experience in working on policy/strategy formulation for vulnerable groups, notably Roma;</p> <p>Proven communication, monitoring and reporting skills and ability to work in an environment requiring liaison and collaboration with multiple actors including government representatives, international organisations, civil society institutions and other stakeholders, at national and local level;</p> <p>Proven writing abilities, argumentation and negotiation skills;</p> <p>Knowledge of the legislative framework on strategic planning in the region will be considered an asset;</p> <p>Previous experience in working on Roma issues will be considered an advantage.</p>
Language requirements:	<p>Fluency in English, as the official language of the RCC.</p> <p>Knowledge of one of the local languages in the region and/or Romani will be considered an advantage.</p>
Other:	Familiar with MS Office applications.

### Core Values

- Demonstrates integrity and fairness by modelling RCC values and ethical standards;
- Displays cultural, gender, religion, race, nationality and age sensitivity and adaptability.

### Core Competencies

- Demonstrates professional competence to meet responsibilities and post requirements and is conscientious and efficient in meeting commitments, observing deadlines and achieving results;
- Result-oriented; plans and produces quality results to meet the set goals, generates innovative and practical solutions to challenging situations;
- Communication: Excellent communication skills, including the ability to convey complex concepts and recommendations clearly;
- Team work: Ability to interact, establish and maintain effective working relations in a culturally diverse team;
- Ability to establish and maintain productive partnerships with regional and national partners and stakeholders, understand different concepts and approaches, assess risks and challenges and extract and articulate various ideas, ability for negotiations and reconciliation – consensus building ability;
- Ability and integrity to perform the tasks impartially and objectively, without any conflict of interests (subject to written declaration during the contracting procedure).

### III. QUALITY CONTROL

The consultant(s) should ensure an internal quality control during the implementing and reporting phase of the assignment. The quality control should ensure that the deliverables comply with the agreed requirements and meet adequate quality standards. The content of the deliverables should reflect the views of the stakeholders and is owned by them. The support of the Roma Integration

project must be recognised in the deliverables, and the support of the consultant(s) may also be recognised.

#### **IV. APPLICATION RULES**

**The application needs to contain the following:**

- Technical Offer;
- Financial Offer.

**Technical offer:**

**For individual consultants:**

- Letter of Interest, with reference to a Roma Integration participating economy for which candidate is applying for;
- CV outlining relevant knowledge and experience as described under Profile and Competencies;
- Work plan outlining the proposed action, sources of information to be used, timeline and tools to be employed by the consultant;
- Reference list including contact details (e-mail addresses) of referees;
- Submission Form (Annex I);

**For legal entities and consortia of individual consultants:**

- Legal entities' profile, including a brief description (up to 2 pages) of the entity. In case of a bidding consortium, the team leader should submit the profile of the consortium;
- Copy of Legal Entity's Registration Certificate (in case of consulting companies/legal entities). In case of a bidding consortium, a corresponding written authorisation, power of attorney is treated accordingly;
- Financial records - balance sheet and profit-and-loss statement for the past 2 years (only in case of bidding of consulting companies);
- CV of an expert, with reference to a Roma Integration participating economy the candidate is applying for, outlining relevant knowledge and experience as described in the Terms of References, along with contact details (e-mail addresses) of referees;
- Work plan outlining the proposed action, sources of information to be used, timeline and tools to be employed by the consultant;
- List of references for relevant activities implemented over the past 5 years demonstrating relevant experience in the subject matter;
- Submission Form (Annex I);
- Signed Statements of Availability (Annex III).

#### **Financial Offer, Annex II Budget**

When preparing the financial offer, the applicant should take into account the following:

- All figures should be expressed in EUR;

- The proposed budget should include daily fee rate for consulting services broken down by tasks; the fee rates should be broadly consistent with the framework rates applicable in the region for these types of professional services.

Applications need to be submitted by **14 August 2020** to the following address [ProcurementforRcc@rcc.int](mailto:ProcurementforRcc@rcc.int)

**Please make sure that the application is submitted in two separate folders one containing Technical Offer and the other Financial Offer. The documents should be submitted in a form of copies of the originals.**

## V. EVALUATION AND SELECTION

The application is evaluated on the basis of the profile and competencies of the candidate and the responsiveness to the Terms of Reference (ToR).

1. Profile and Competencies
2. Financial evaluation based on Annex II

The applications are evaluated following these criteria:

EVALUATION GRID	Maximum Score
A. Technical Offer (A.1+A.2+A.3)	100
A.1. Work experience, references list: Relevant work experience; evidence of other contracts of the size comparable with that of the tender; experience with clients comparable to the Contracting Authority.	35
A.2. Quality and professional capacity of the consultant: CV satisfies the criteria set forth in the Terms of Reference, education and experience demonstrates professional capacity and experience required.	35
A.3 Quality of the work plan: Concept note describing the main issues, information, data sources, research and analytical tools to be employed by the author, as well as the timeline.	30
B. Financial Proposal/ lowest price has maximum score	100

**Score for offer X =**

**A: [Total quality score (out of 100) of offer X / 100] \* 80**

**B: [Lowest price / price of offer X] \* 20**

**In addition to the results of the technical and financial evaluation, competency-based interview will be held with the selected bidder.**

### **Information on selection of the most favourable bidder**

The RCC Secretariat shall inform candidates and bidders of decisions reached concerning the award of the contract as soon as possible, including the grounds for any decision not to award a contract for which there has been competitive tendering, or to recommence the procedure.

Standard letter of thanks for participation to unsuccessful bidders shall be sent within 15 days after the contract is signed with the awarded bidder.

The candidates and bidders wishing to receive a feedback may send a request within 15 days after receipt of the standard letter of thanks.

The request may be sent to the e-mail address [ProcurementforRcc@rcc.int](mailto:ProcurementforRcc@rcc.int) or to the address of the RCC Secretariat:

Regional Cooperation Council Secretariat  
Attention to: Administration Department  
Building of the Friendship between Greece and Bosnia and Herzegovina  
Trg Bosne i Hercegovine 1/V  
71000 Sarajevo  
Bosnia and Herzegovina

### **Appeals procedure**

Bidders believing that they have been harmed by an error or irregularity during the award process may petition the RCC Secretariat directly. The RCC Secretariat must reply within 15 days of receipt of the complaint.

The appeal request may be sent to the e-mail address [ProcurementforRcc@rcc.int](mailto:ProcurementforRcc@rcc.int) or to the address of the RCC Secretariat:

Regional Cooperation Council Secretariat  
Attention to: Administration Department  
Building of the Friendship between Greece and Bosnia and Herzegovina  
Trg Bosne i Hercegovine 1/V  
71000 Sarajevo  
Bosnia and Herzegovina

**ANNEX I: SUBMISSION FORM**

**REF: 061-020**

**One signed copy** of this Call for Consultancy Submission Form must be supplied.

<b>1 SUBMITTED by:</b>	Name(s) and address(es) of the bidder submitting this tender
Full Entity Name	

**2 CONTACT PERSON (for this Call)**

Name	
Surname	
Address	
Telephone	
Fax	
e-mail	

**3 DECLARATION**

[**Company Name or Name of the entity**] hereby declares that we have examined and accepted without reserve or restriction the entire contents of the Call for Consultancy Ref: 061-020.

And we are not in one of the following situations:

- (a) Bankrupt or being wound up, are having their affairs administered by the courts, have entered into an arrangement with creditors, have suspended business activities, are subject of proceedings concerning those matters, or are in any analogous situation arising from a similar procedure provided for in national legislation or regulations;
- (b) Have been convicted of an offence concerning their professional conduct by a judgment which has the force of res judicata;
- (c) Have been guilty of grave professional misconduct proven by any means which the Contracting Authority can justify;
- (d) Have not fulfilled obligations relating to the payment of social security contributions or the payment of taxes in accordance with the legal provisions of the country in which they are established or with those of the country of the Contracting Authority or those of the country where the contract is to be performed;
- (e) Have been the subject of a judgment which has the force of res judicata for fraud, corruption, involvement in a criminal organisation or any other illegal activity.
- (f) Are civil servants or other agents of the public administration of the RCC Participants, regardless of the administrative situation, excluding us from being recruited as experts in contracts financed by the RCC Secretariat.

We offer to provide the services requested in the call for experts on the basis of supplied documentation subject of this call, which comprise our technical offer and our financial offer.



Name and Surname	
Signature	
Date	

**ANNEX II:**

**BUDGET BREAKDOWN**

**REF: 061-020**

<b>No</b> Cost categories	Daily fee rate	Total Cost
<b>2 TOTAL COSTS</b>		
<b>3 VAT (if applicable):</b>		
<b>GRAND TOTAL (2+3):</b>		

The fee rates should be broadly consistent with the framework rates applicable in the region for these types of professional services.

